



CAPABILITY STATEMENT

Kim Joyce & Associates is a national Grant Consultancy Firm headquartered in Scottsdale, Arizona. We provide the full lifecycle of grant services to assist our clients in securing grant funding to build capabilities, create change, and achieve a lasting impact in their communities.

Established: 2010
Employees: 34
Headquarters: Scottsdale, Arizona
Fundings Secured: \$406+ Million

Kim Joyce & Associates, LLC
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Scottsdale, Arizona 85260
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Core Competencies

Research: identification, and analysis of funding needs and opportunities to include federal, state, local, private, and other funding sources.

Consulting: strategize with the client to develop a grant plan incorporating project prioritization; notice of funding opportunity executive summaries (NOFOs); gap analysis with detailed action item lists; analyze program eligibility with project requirements.

Grant Writing: federal, regional, local, foundation, and corporate.

Post Award Management: compliance of complex federal award requirements.

Evaluation: external program evaluation services

Training: customized grant writing, grants management, and evaluation training.

Past Performance

Clients, Non-profits, Municipalities (small, medium, and large, urban and rural), Utility Companies, School Districts, Government and Tribal entities. Clients awarded grants from US Departments such as HUD, DOJ, Labor, Treasury, HHS, Education, NIH, HRSA, SAMHSA, EDA, EPA, and DOE; over 100+ Funded Community Development Block Grants (CBDG) and Emergency Solutions Grants (ESG); \$406+ million secured.

Differentiators

- Seamless white glove customer service throughout the grant life cycle.
- Full-time employees with experience at federal, state, and local government levels.
- National company, local mindset.
- Woman-owned small business, personal engagement.
- Leadership in nationally recognized/accredited grants organizations.
- Continual Professional Development & Training on grant industry best practices.
- Proven track record of delivering results-driven solutions.
- Multidisciplinary team of 34, FTES with a combined 200+ years of industry expertise.
- Adherence to high ethical standards and commitment to integrity.

UEI: F2TWABG59RF3 | CAGE: 96PT8

EIN: 45-4065099

City of Scottsdale Business License #: 1138385

NAICS 561410

Pertinent Codes

UNSPSC

821115: Technical Writing

841015: Development Assistance

8010509: Government affairs and community relations consultation service: Services associated with consultation regarding government and community relations

80111621: Temporary research and development services

93151508: Government Department Services

93151605: Government Finance Services

NAICS

561410: Document Preparation

Licenses, Certifications, & Memberships

Woman Owned Small Business (WOSB) by the Small Business Association (SBA), Women's Business Enterprise (WBENC), Grant Professional Certified (GPC), Certified Public Manager (CPM), Grant Professional Association (GPA) and Approved GPA Trainers, National Grants Management Association (NGMA) CAPP Partner, International City/County Manager Association (ICMA).

Contact Us

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